



Unitil Overview

System Overhead Distribution

NH ~ 75,000 customers

MA ~ 30,000 customers

• NH ~ 1,180 miles

MA ~ 420 miles





Unitil Vegetation Management

- Cycle Pruning 5 year cycle
- Hazard Tree Mitigation Program
- Mid-Cycle Program
- Forestry Reliability Program
- "Core Work"
 - Customer requests
 - Make-safe jobs
 - Emergency / Trouble work
 - Hot Spot work





Climate as VM Programs implemented

Increasing frequency and severity of severe storms

- Windstorm Feb 2010
- Hurricane Irene Aug 2011
- "Snowtober" Oct 2011
- Hurricane Sandy Oct 2012
- Blizzard "Nemo" Feb 2013
- Severe Thunderstorms -2014
- Heavy Wet Snow Nov 2015

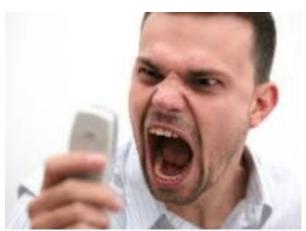




Northeast Climate

- Changing customer expectations
- Decreasing tolerance toward outages lasting more than three days
- Increased reliance on technology
- Economic loss in the community drives extreme behavior







Unitil Response



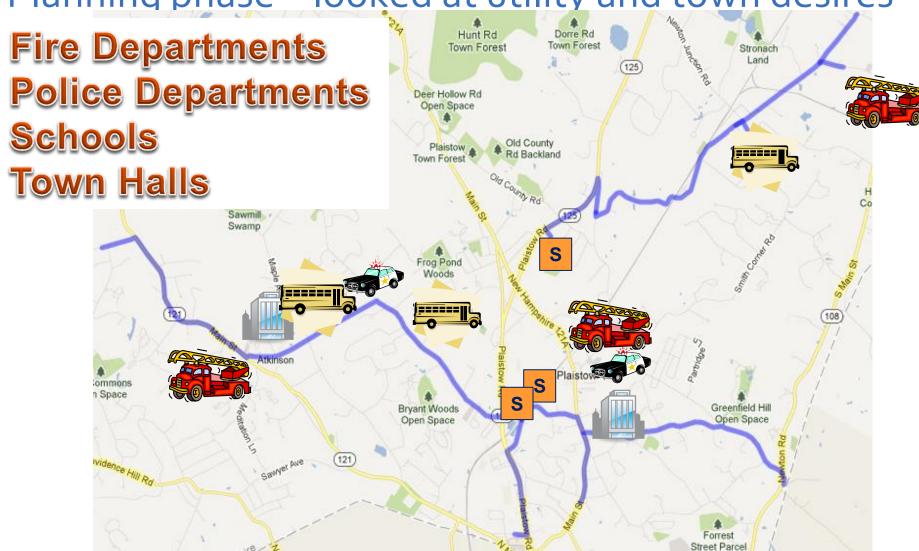
Storm Resiliency Program (SRP)

- Companion program to VMP
- Select circuits only
- Critical sections of 3 phase only
- Ground-to-sky clearing
- Intensive Risk Tree Assessment & Removal

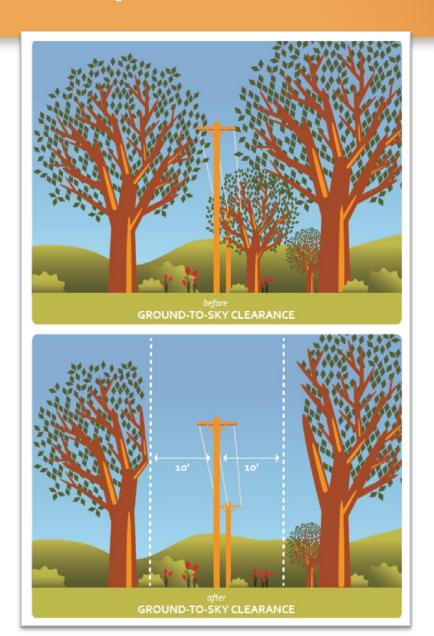


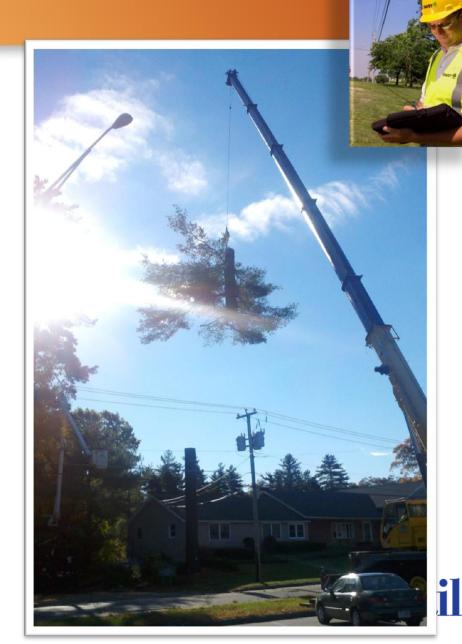
Storm Resiliency – Pilot began May 2012

Planning phase – looked at utility and town desires

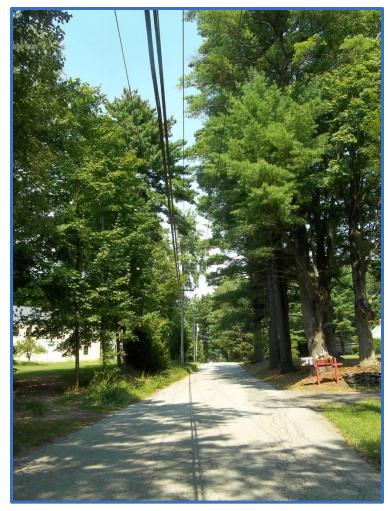


Implementation

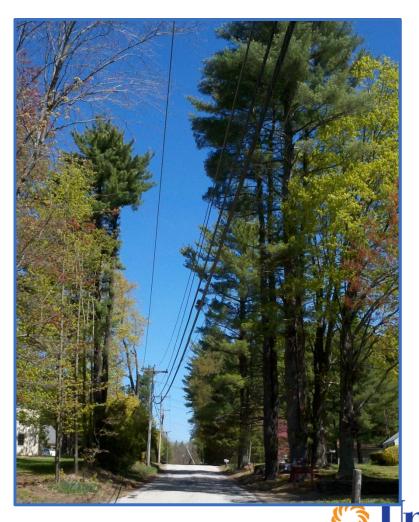




Results

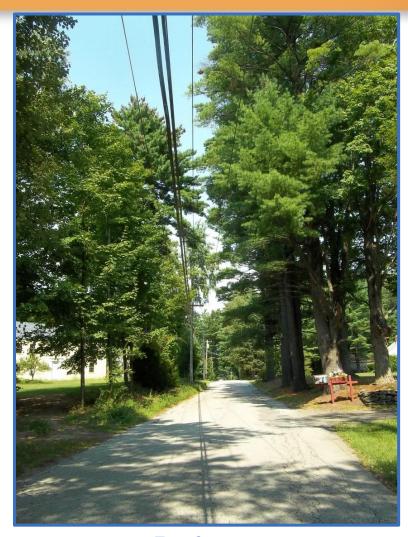


Before



After

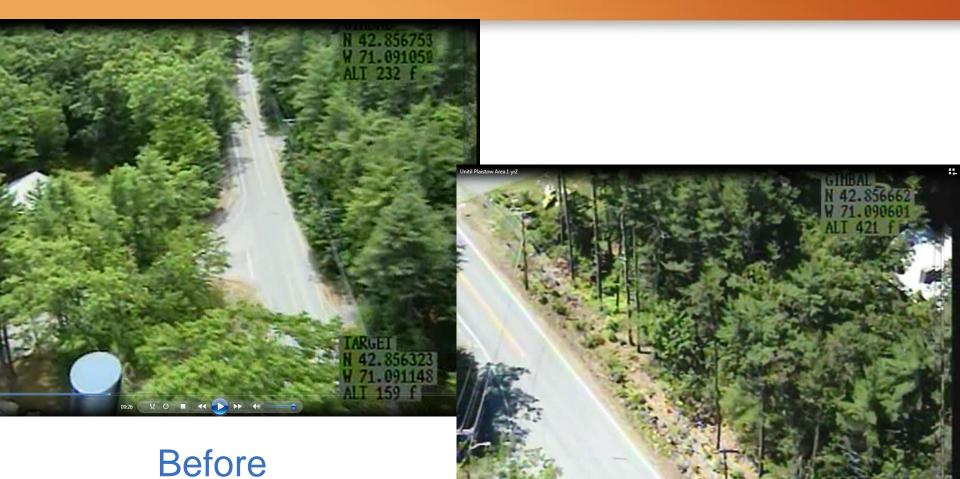
Results



Before



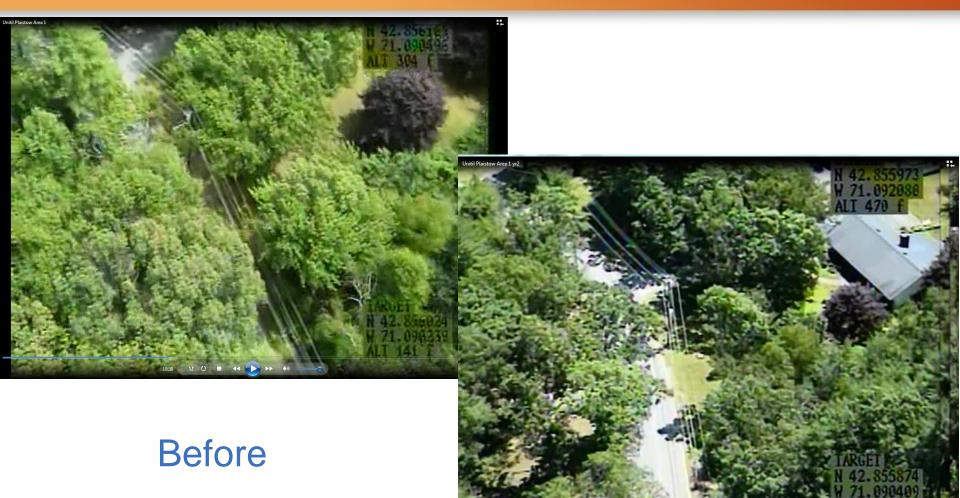
Results – Aerial Video Images



After



Results – Aerial Video Images





First test of Storm Pilot

- Hurricane Sandy October 29, 2012
 occurred while work being implemented
- 1 of 3 circuits almost complete
- 1 circuit tree work just being started (all trees marked for removal)
- 1 circuit tree work not yet started
- Field Review Immediately after storm passed

Hurricane Sandy Outcomes

Almost Complete

- No circuit lockout
- 1 tree failure in the resiliency portion
- Tree was in negotiations with customer
- Obtained removal consent after event

Just Started (marked trees)

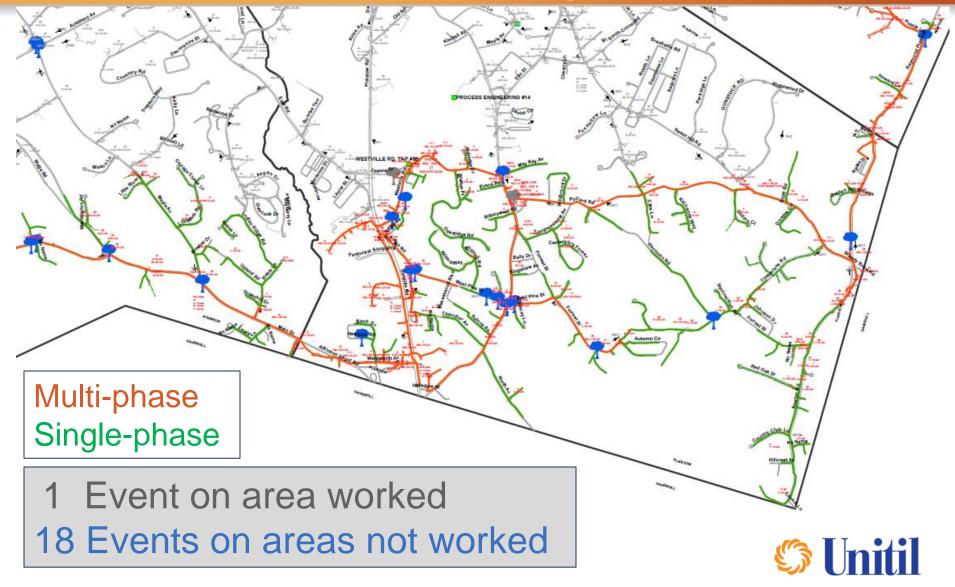
- Circuit lockout
- 2 tree failures of previously identified hazard trees





Circuit Specific – Sandy Tree Events

- Comparison of areas with storm pilot program vs. areas without



First Test - Customer Perception

Hurricane Sandy – October 2012





t @tgnh

6m

Thanks @Unitil for the intense tree removal in my town recently. I'm sure it's why we did not lose power!

View conversation



"Just wanted to let you know how wonderful it was not to lose power during the hurricane. I believe it was directly attributable to all the tree cutting and trimming Unitil did especially in the Pollard Road and Westville Road area. My husband and I had our home built here thirty seven years ago....this is the <u>first</u> big storm that I can remember that power remained on!! I know there is no assurance that this will be the norm but I think you are all striving hard to make it that way. Thanks so much!!" - Plaistow, NH Customer \(\mathbb{C}\)

Regulatory Approval



- 2nd year of pilot in NH approved for 2013
- Made a case for a permanent program in 2014 which was approved conditionally until the next rate case.
- Formal Storm Resiliency Program (SRP) status.
- MA approved in 2013 rate case proceeding



SRP Summary

Years: 2012 — 2014 (Massachusetts program began in 2014)

Storm Resiliency Work Details					
Year	Completed Miles	# of Removals	Ave Removals per Mile		
2012	14.7	1,685	115		
2013	32.3	2,271	70		
2014	34.7	2,056	59		
2014 (MA)	7.9	490	62		
Total	89.6	6,502	73		



SRP 2013 – Before & After

Bow Bog Rd – Bow, NH



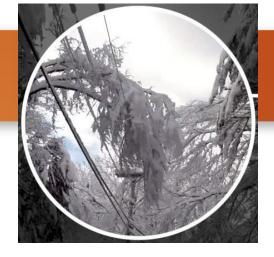


Second Test of SRP

-Thanksgiving 2014 – Heavy Wet Snow

Thursday, November 27, 2014

- Concord, NH area 76% of customers without power
- High Definition Vehicle Mounted Video Capture
- Created a video presentation of the results
- https://youtu.be/rJzwHZmNAxM









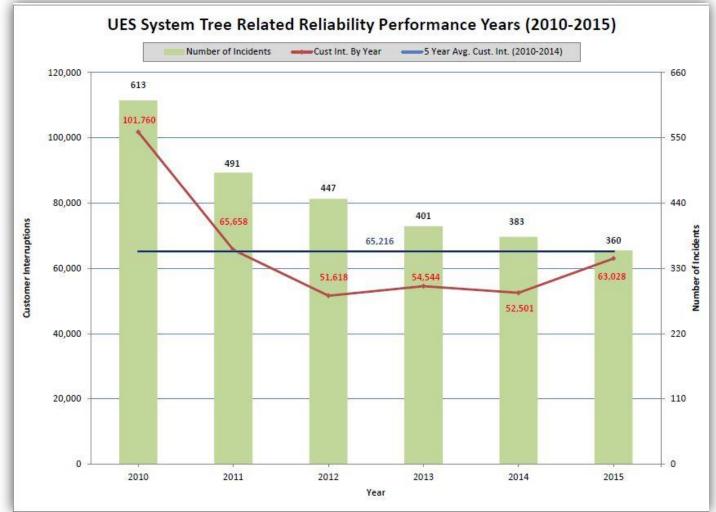
Second Test of SRP

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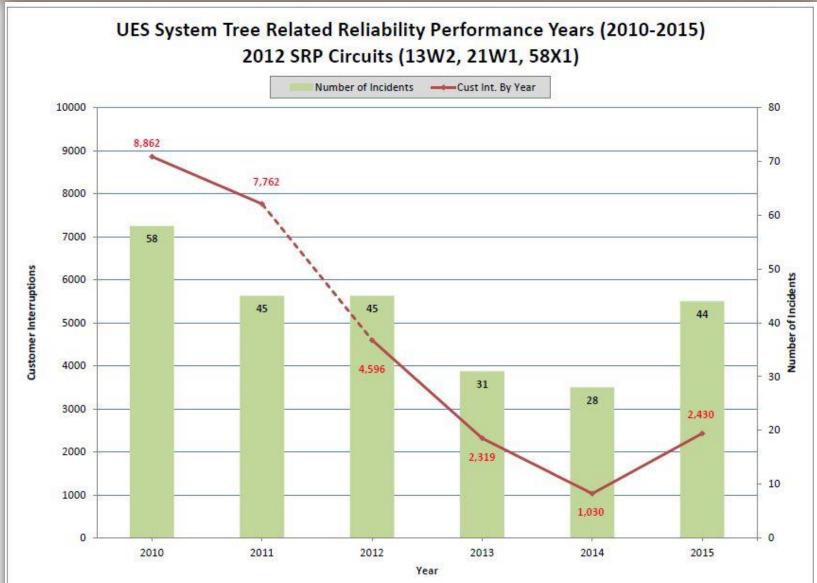


- System Level
- 5.6 % of system worked through 2014

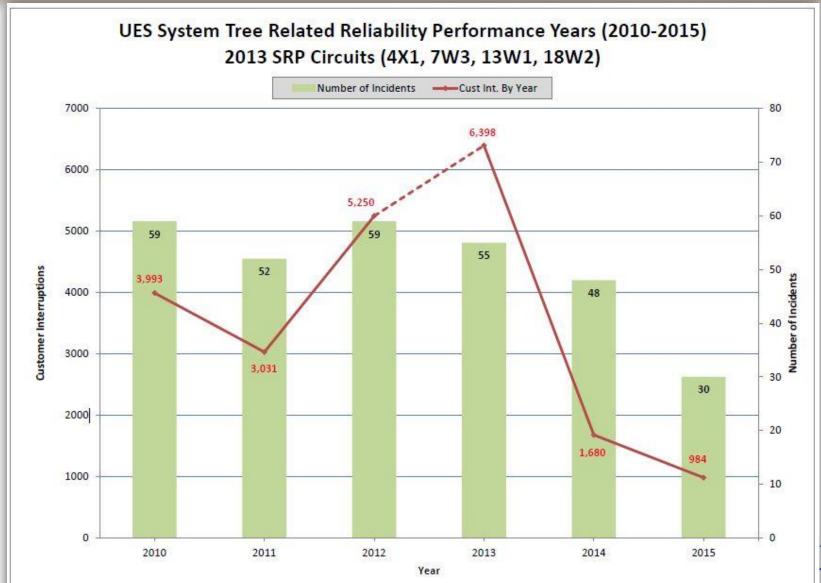




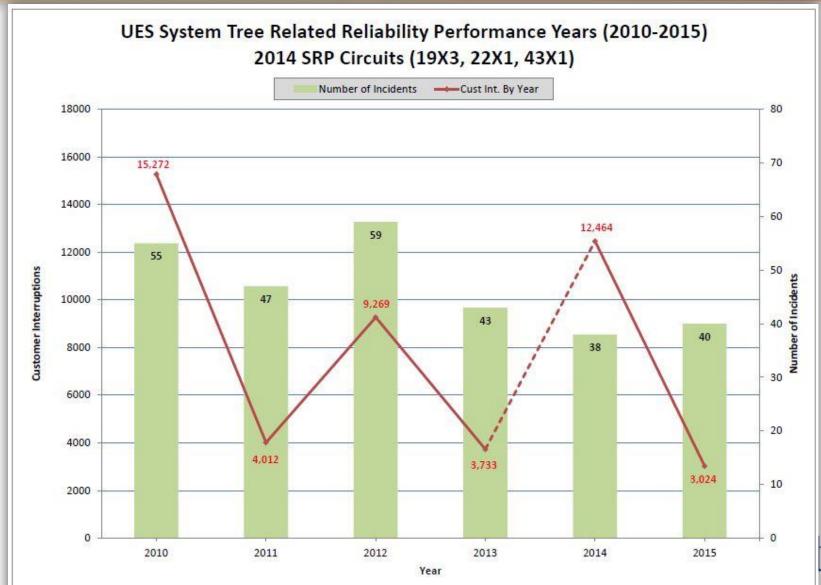
- SRP Circuit Level



- SRP Circuit Level



- SRP Circuit Level



- Number of Tree Troubles??

2012 SRP Circuit Reliability Comparison

(all tree related outage data including major storms 1/1/2013 thru 12/31/2013)

	OH Miles	Outages per OH Mile	Cust-Int per OH Mile
SRP Circuits *	88.41	0.29	20.31
All Other Circuits	1,059.50	0.40	56.49

*E58X1, E21W1, E13W2



- Number of Tree Troubles??

2012 & 2013 SRP Circuit Reliability Comparison

(all tree related outage data including major storms 1/1/2014 thru 6/30/2015)

	OH Miles	Outages per OH Mile	Cust-Int per OH Mile
SRP Circuits*	213.09	0.75	93.12
All Other Circuits	953.21	0.79	143.51

^{*}E58X1, E21W1, E13W2, C13W1, C18W2, C4X1, C7W3



SRP Results

Conclusion – Success!!!

How we measured success...

- Customer acceptance of work
- Positive Results in a storm event
- Expected continuation of positive results





Questions?



